

# Indian Health Service

## OIT Updates

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GAIL TOWNSEND

IT SPECIALIST

MARCH 12-24, 2024



# OIT – Practice Management

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Priority development work

Health Data, Technology and Interoperability (HTI-1)

- Demographic changes for HTI-1

HealthShare upgrade to IRIS for Health

- BPRM v4 patch 3

Planning and preparing Project Work Authorization for FY2025

Technical Advisory Meeting for Registration – meeting to help plan for Registration updates for FY 2025.

# Health data, Technology and Interoperability (HTI-1)

USCDI v3



<b>Allergies and Intolerances</b> <ul style="list-style-type: none"> <li>Substance (Medication)</li> <li>Substance (Drug Class)</li> <li>Reaction</li> </ul>	<b>Clinical Tests</b> <ul style="list-style-type: none"> <li>Clinical Test</li> <li>Clinical Test Result/Report</li> </ul>	<b>Health Status/ Assessments</b> ★★ <ul style="list-style-type: none"> <li>Health Concerns →</li> <li>Functional Status ★</li> <li>Disability Status ★</li> <li>Mental Function ★</li> <li>Pregnancy Status ★</li> <li>Smoking Status →</li> </ul>	<b>Patient Demographics/ Information</b> ★★ <ul style="list-style-type: none"> <li>First Name</li> <li>Last Name</li> <li>Middle Name (Including middle initial)</li> <li>Name Suffix ★★</li> <li>Previous Name</li> <li>Date of Birth</li> <li>Date of Death ★</li> <li>Race</li> <li>Ethnicity</li> <li>Tribal Affiliation ★</li> <li>Sex ★★</li> <li>Sexual Orientation</li> <li>Gender Identity</li> <li>Preferred Language</li> <li>Current Address</li> <li>Previous Address</li> <li>Phone Number</li> <li>Phone Number Type</li> <li>Email Address</li> <li>Related Person's Name</li> <li>Related Person's Relationship ★</li> <li>Occupation</li> <li>Occupation Industry ★</li> </ul>	<b>Procedures</b> <ul style="list-style-type: none"> <li>Procedures</li> <li>SDOH Interventions</li> <li>Reason for Referral ★</li> </ul>
<b>Assessment and Plan of Treatment</b> <ul style="list-style-type: none"> <li>Assessment and Plan of Treatment</li> <li>SDOH Assessment</li> </ul>	<b>Diagnostic Imaging</b> <ul style="list-style-type: none"> <li>Diagnostic Imaging Test</li> <li>Diagnostic Imaging Report</li> </ul>			<b>Provenance</b> <ul style="list-style-type: none"> <li>Author Organization</li> <li>Author Time Stamp</li> </ul>
<b>Care Team Member(s)</b> <ul style="list-style-type: none"> <li>Care Team Member Name</li> <li>Care Team Member Identifier</li> <li>Care Team Member Role</li> <li>Care Team Member Location</li> <li>Care Team Member Telecom</li> </ul>	<b>Encounter Information</b> <ul style="list-style-type: none"> <li>Encounter Type</li> <li>Encounter Diagnosis</li> <li>Encounter Time</li> <li>Encounter Location</li> <li>Encounter Disposition</li> </ul>	<b>Immunizations</b> <ul style="list-style-type: none"> <li>Immunizations</li> </ul>		<b>Unique Device Identifier(s) for a Patient's Implantable Device(s)</b> <ul style="list-style-type: none"> <li>Unique Device Identifier(s) for a patient's implantable device(s)</li> </ul>
<b>Clinical Notes</b> <ul style="list-style-type: none"> <li>Consultation Note</li> <li>Discharge Summary Note</li> <li>History &amp; Physical</li> <li>Procedure Note</li> <li>Progress Note</li> </ul>	<b>Goals</b> <ul style="list-style-type: none"> <li>Patient Goals</li> <li>SDOH Goals</li> </ul>	<b>Laboratory</b> <ul style="list-style-type: none"> <li>Test</li> <li>Values/Results</li> <li>Specimen Type ★</li> <li>Result Status ★</li> </ul>		<b>Vital Signs</b> <ul style="list-style-type: none"> <li>Systolic blood pressure</li> <li>Diastolic blood pressure</li> <li>Heart Rate</li> <li>Respiratory rate</li> <li>Body temperature</li> <li>Body height</li> <li>Body weight</li> <li>Pulse oximetry</li> <li>Inhaled oxygen concentration</li> <li>BMI Percentile (2 - 20 years)</li> <li>Weight-for-length Percentile (Birth - 24 Months) ★★</li> <li>Head Occipital-frontal Circumference Percentile (Birth - 36 Months)</li> </ul>
	<b>Health Insurance Information</b> ★ <ul style="list-style-type: none"> <li>Coverage Status ★</li> <li>Coverage Type ★</li> <li>Relationship to Subscriber ★</li> <li>Member Identifier ★</li> <li>Subscriber Identifier ★</li> <li>Group Number ★</li> <li>Payer Identifier ★</li> </ul>	<b>Medications</b> <ul style="list-style-type: none"> <li>Medications</li> <li>Dose ★</li> <li>Dose Units of Measure ★</li> <li>Indication ★</li> <li>Fill Status ★</li> </ul>	<b>Problems</b> <ul style="list-style-type: none"> <li>Problems</li> <li>SDOH Problems/Health Concerns</li> <li>Date of Diagnosis</li> <li>Date of Resolution</li> </ul>	

# Health data, Technology and Interoperability (HTI-1)

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US@ Project – Patient Address formatting

Phase 1 – delivered in BPRM v4 patch 4

Street Address line 1 format correction

<b>INCORRECT</b>	<b>CORRECT</b>
123 EAST MAIN STREET	123 E MAIN ST
POST OFFICE BOX 444	PO BOX 444
GEN DEL	GENERAL DELIVERY

# Health data, Technology and Interoperability (HTI-1) cont.

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US@ Project – Patient Address formatting

Phase 2 – BPRM v4 patch 5-6

Research on purchasing a standard city and zip code file

Updating historical addresses with new format

Implementing Canadian and Mexico addresses

Line 0 for a Business Address for patients in nursing home

# Health data, Technology and Interoperability (HTI-1) cont.

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## **New data dictionary fields**

Change Mother/Father to Parent/Guardian

Add new relationship field to correspond with Parent/Guardian

Tribal Affiliation: New because we may not be able to use current Tribe field as that is tied to enrolled.

Occupation: Type of work (eg IT Specialist, Business Analyst, Doctor, etc)

Occupation Industry: Type of Business (Indian Health, US Postal, Walmart, etc)

Payer Identifier: Need data source. Current RPMS use is Insurer Types which may not include all payer identifiers

Patient requested restriction: Research with other teams for best solution

# Health data, Technology and Interoperability (HTI-1) cont.

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## **Update to data dictionary files**

Race/Ethnicity update to version 1.2

Birth Sex include SNOMED

Sexual Orientation/Gender Identity update SNOMED to March 2022 release

*All HTI-1 work must be completed by December 31, 2025*

# Future Registration GUI

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## Text messaging for Appointment Reminders

- May require collection of phone carrier
- Consent to send text message



# Registration Updates (BPRM V4 P2)

## Released February 27, 2024

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Feature ID	Title
92124	REG - All ow Patient Appt Check-In from Appt Tab for users with appropriate access
98704	REG – fix 'Access Date' Typo
96804	REG - Dis play insurer phone number to Insurance Coverage screen [INC0334503]
96030	REG - Add language proficiency & Interpreter Required required fields to Register Patient screen [INC0333759]
97607	REG - Enable Appts tab (Registration module) for non-scheduling users holding 'SDZ ELIG REPORT' Key
97269	REG - Dis play Record Flag narrative/details in Patient Profile so that all Registration users can see the details information
96762	REG - Context menu of an appointment for a prohibited clinic, not assigned to the user, should not be blank [INC0338149]
97859	REG - Dis play appts across all Divisions on Appts Tab in Registration module [INC0346495]
62330	REG - Include advance directive and notice of privacy practice to error/warnings [CR_12272]
92841	REG - Make 'copy Emergency Contact' & 'copy Next of Kin' more user intuitive on Patient Profile
97439	REG - PPN - Save patient preferred name in UPPERCASE only
96201	REG - All ow users with 'SDZ ELIG REPORT' Key to print appt Letters, on Patient Appt tab, for users with no scheduling access
99222	REG - Make NPP & Veteran data entry more user intuitive
95990	REG - Fix the issue with 'Updating name for ER contact or NOK deletes all other info' [INC0333559]

# Registration Updates (BPRM V4 P4)

## Released February 27, 2024

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ID	Title
99780	BPRM - REG/SCH - Include modifications required for the US@ Project Certification
96760	BPRM - REG - Display Person Code [INC0337802]
97261	BPRM - REG - Prevent selecting Inactive Communities but Display in patient history
100749	BPRM - REG - Provide ability to Add a Guarantor for patient NOT registered [INC0362649]
99986	BPRM - REG - Provide a Temporary Chart Number Report
62510	BPRM - REG - Display patient waitlist entries for ALL clinics where the patient appears [CR_8072]

# Registration (AG) limited development

ID	Title
106260	AG - Include modifications required for the US@ Project Certification
74989	AG - MSP 90 day error/warning for Medicare Advantage Plans
101343	AG - Guarantor entry program error <SYNTAX>FINDGUAR+12^AGINS [INC0362649]
100746	AG - Patient Consent to Release of Information - for Certification
75513	AG - Print field audit report (ERP) program error [CR_9260]
97438	AG - Patient Preferred Name field Uppercase entry only
94511	AG - Fix invalid MSP and Language Errors/Warnings
74990	AG - Eligibility limit for pregnancy and adopted under 18 notice/warning
94420	AG - Add CELL Phone# to Index Card
77067	AG-Private Insurance P4 Edit Policy Holder's Address - Fix Label Misspelled
61995	AG - Parameter for Other Tribes
80424	AG - Remove Eligibility Criteria from Emergency Contact Warning Message
62342	CR_11072 - AG - policy member DOB field needed in Policy Holder file
62341	CR_10560 - AG - Additional field to capture legal guardian or parent/parent Type.
62340	CR_10558 - AG - Benefits Coordinator Overall Status to include INELIGIBLE, Non-compliance and Failure to Comply
62336	CR_10512 - AG - HEAT182553-Info required to bill Medi-Cal for an Infant using the Mothers ID#
62334	CR_5489 - AG - Increase character limit of Tribal Enrollment #field BPRM CR 12271
60970	CR_10555 AG - Expand field for group name/group number

Disable Address fields formatting will not be available in RPMS Registration this is part of US@ project

OIT Management will decide on the future of RPMS Registration development

New technology is limited for RPMS

# QUESTIONS AND FEEDBACK

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# Health IT Modernization for Patient Registration

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OFFICE OF INFORMATION TECHNOLOGY

ADRIAN LUJAN, CPB

MARCH 14, 2024

# A New What?

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- This will affect all users of the IHS Resource Patient Management System (RPMS)
- RPMS will be replaced by a new Electronic Health System
  - Oracle Cerner is the selected vendor
- Impacts all IHS Federal facilities and tribal/urban locations who have signed a letter of intent to move to the new HER
- Ongoing and will begin implementing in two facilities by the end of 2025
  - 1 federal Hospital
  - 1 Ambulatory Care facility
- Why?



# What does this mean for me?

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- Sites that use BPRM (GUI Registration/Scheduling/ADT) versus using Roll-and-scroll
- RPMS will become the legacy EHR
- We will need to standardize our processes – more to come
- What else?



# How do I Prepare?

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- Attend the WRAP sessions hosted by David Taylor (OIT) and the modernization team
- Form and participate in an implementation team
- Be aware of what other departments are doing
- Hire additional staff
- Measure your productivity
- Participate in the Technical Advisory Groups (TAG)
- Participate in the ECG, if selected



# RPMS

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- Inactivate patient records
  - Follow guidance from the [Indian Health Manual](#) (D-9)
  - *A facility may inactivate a health record three to seven years after the patient's last episode of care.*
  - Deceased patients
- Insurance Eligibility
  - Update and closing coverage

# RPMS (con't)

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- Review CHS Status
  - Research and determine CHS status for *Pending* patients
  - RPMS Billing does not generate a Non-Ben claim for pended patients
- Insurer file clean up
  - Make sure to include Business Office, PRC, POS and finance
  - Inactivate old insurers, correcting the insurer type

*What else??*



# PGEN Pending Report

PCC MANAGEMENT REPORTS PATIENT LISTING  
SUMMARY PAGE

REPORT REQUESTED BY: LUJAN,ADRIAN M

PATIENT Selection Criteria

Eligibility Status: PENDING VERIFICATION

REPORT/OUTPUT TYPE

Detailed Listing containing

Chart # (11)

Patient Name (20)

Eligibility Status (18)

Patient's Last Visit (12)

TOTAL column width: 69

Patients will be SORTED by: Name/Chart #/SSN

PCC PATIENT LISTING		Page 1	
HRN	NAME	ELIGIBILITY	LAST VISIT
IHH 123987	APPLE,GOLDEN	PENDING VERIFICATI	JUL 23, 2007
IHH 211201	BEAR,BABY	PENDING VERIFICATI	
IHH 211200	BEAR,MOMMA	PENDING VERIFICATI	APR 12, 2006
IHH 355111	BEAR,PAPA	PENDING VERIFICATI	APR 12, 2006
IHH 978321	BING,CHERRY	PENDING VERIFICATI	JAN 16, 2012
IHH 12714	BRAVO,JOHNNY	PENDING VERIFICATI	
IHH 23444	BROWN,JAMES	PENDING VERIFICATI	JAN 23, 2006
IHH 31387	BUNNATT,JOSEPH A	PENDING VERIFICATI	
IHH 55663	CHAVES,CARLEE	PENDING VERIFICATI	FEB 07, 2007
IHH 33086	CUMENCHA,ROFERD DEAN	PENDING VERIFICATI	



# Data Migration

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# Data Migration

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- Patient Data
  - Patient Name – Correct format
  - DOB – Accurate dates
  - Mailing Address – Correct use of Line 1 and Line 2
  - More to come...
- Clinical Information

# STANDARDIZATION

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# Contact

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- Adrian Lujan  
Revenue Cycle Informativist  
[Adrian.Lujan@ihs.gov](mailto:Adrian.Lujan@ihs.gov)  
(505) 917-4789







# Indian Health Service Data & Graphs

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K DEMPSEY, MHSA  
MANAGEMENT ANALYST  
MARCH 2024



# Topic Outline

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Quality Improvement (QI) Explained

Training

Data Gathering

Policy & Implementation

Monthly Reports

Weekly Reports

Strategic Plan

Moving Forward- Highlights & Challenges

# QI-Explained

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“If you wouldn’t write it and sign it, then don’t say it.”

-Earl Wilson, Author and Columnist

# QI 101-Training

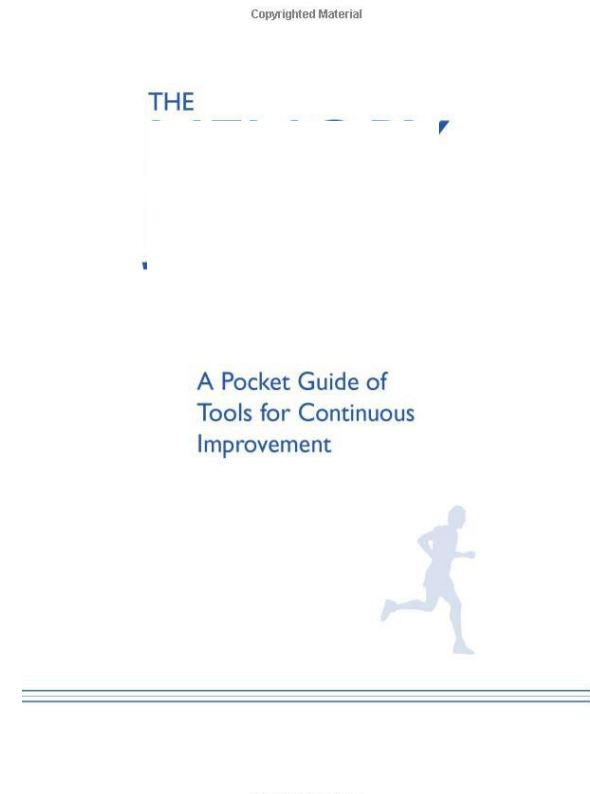
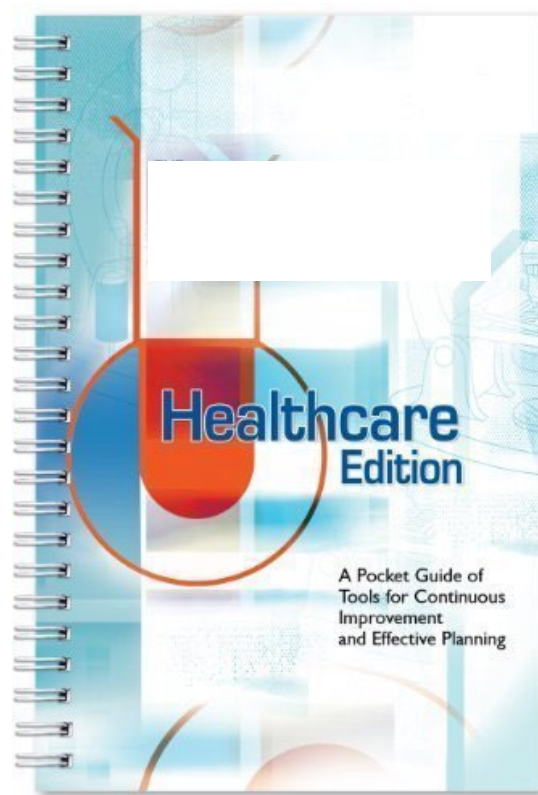
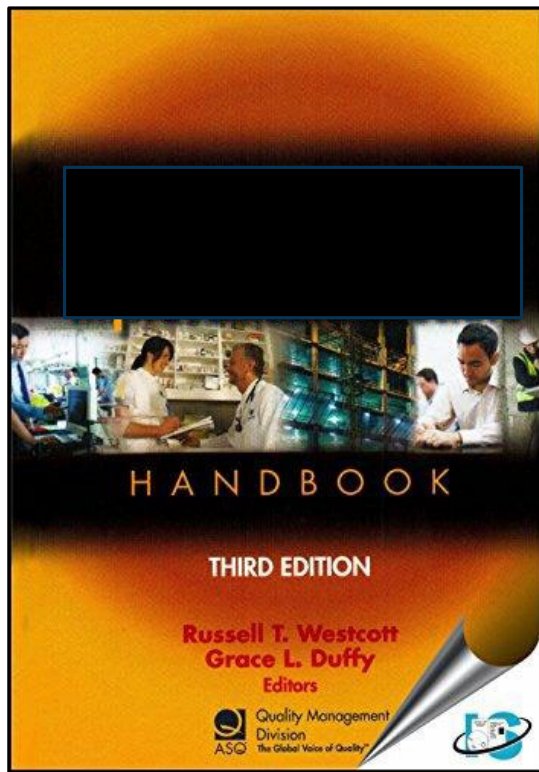
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Quality 101 training made available  
or requirement for staff at areas

Quality 101 and Improvement  
Training with certifications

# Training

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# Training

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## Session One

- Introduction to QI
- Background of QI
- Quality Concepts
- Team Basics
- Continuous Improvement Techniques

## Session Two

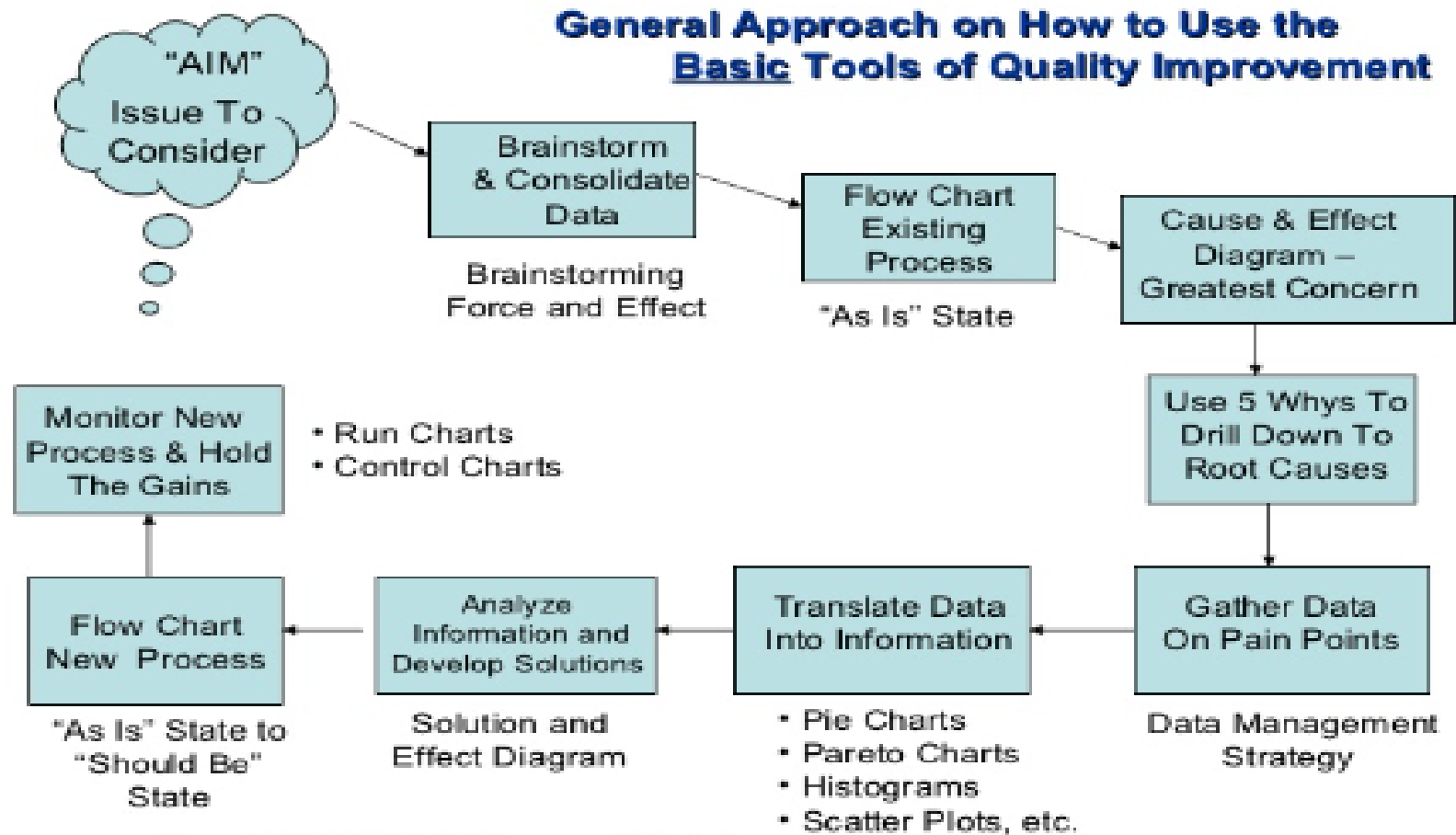
### The Process Improvement Tool Kit

- Plan, Do, Check, Act
- Brainstorming and Force Field Analysis
- Cause and Effect Diagram & 5 Whys

### Team Process Improvement Projects

- Team Applications
- Team Worksheets

# Training



Source: *The Public Health Quality Improvement Handbook*,  
R. Blasek, G. Duffy, J. Moran, Editors,  
Quality Press, © 2009, p. 160



# QI-Data Gathering

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## First Assignment: Identify One improvement initiative

1. Flow Chart
2. A3 Improvement Plan-complete for one improvement initiative
3. Run Chart-use the NAO Data Analysis Template to support your selected initiative  
What is your analysis-write a description  
Identify how you will make improvements based on your analysis  
Use the Plan, Do, Study, Act Model Principle
4. SIPOC FORM-complete for the initiative you are working on  
Complete a Flow Chart Process Diagram
5. Include Other QI Tools you have used to do to improve your work

Important!

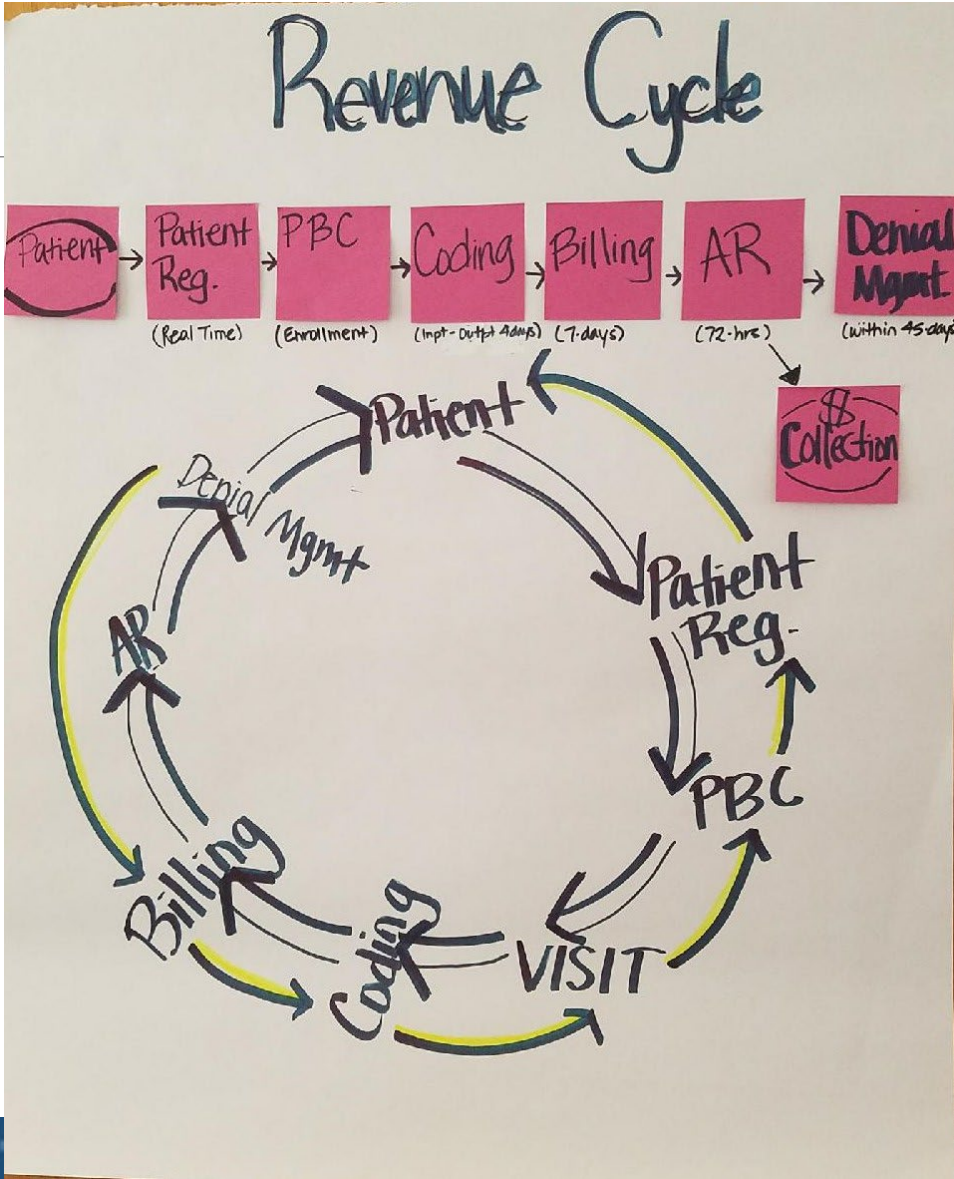
Incorporate improvement and results-oriented in your work. Be disciplined in your improvement work.

Your work always supports patient care.

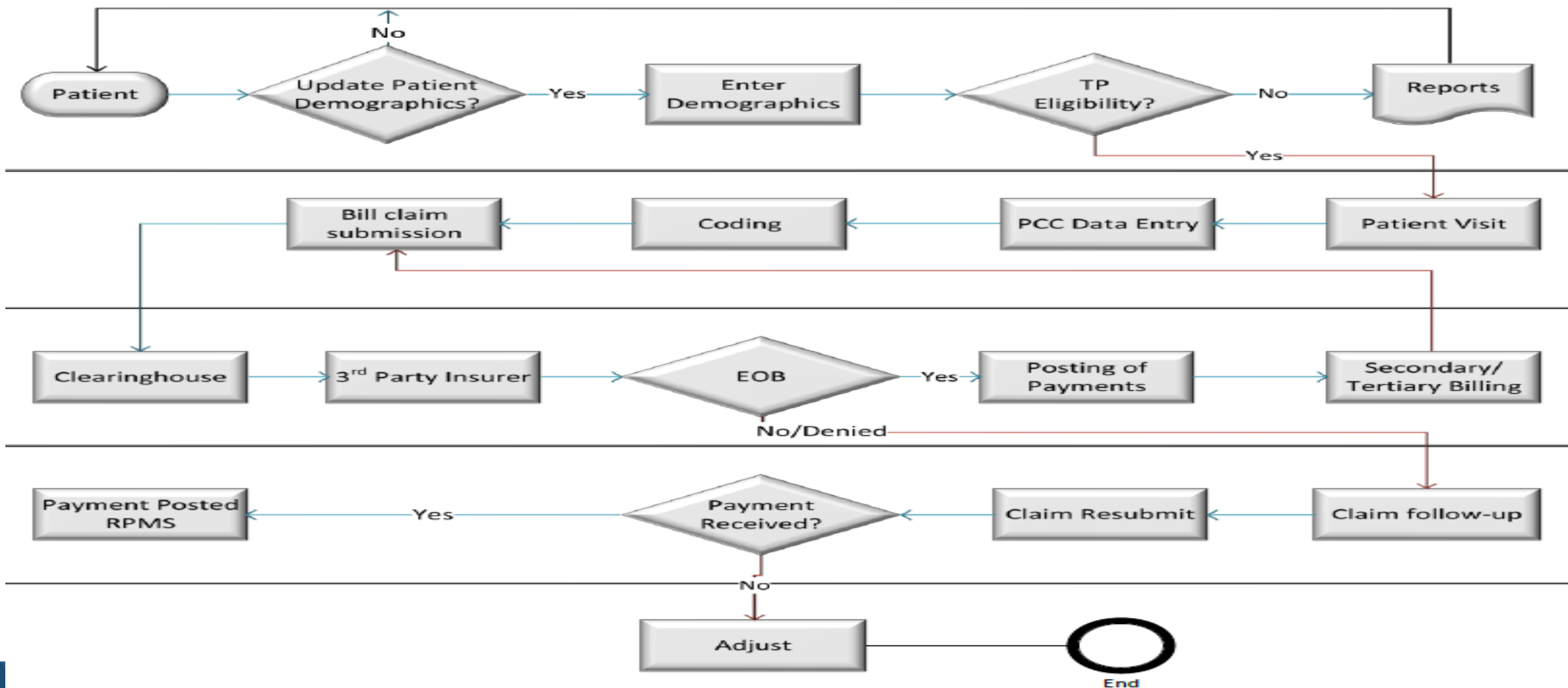
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## Flow Chart

# Flow Chart



# Flow Charts



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A3 Form

# A3 Form

Department/Service Name: Finance

A3 Improvement Plan

## BACKGROUND

- The NAIHS BO needs report standardization to improve upon analysis, monitoring, documentation, managing, understanding, and revenue generation within PR, PBC, Coding, Billing, Posting, and Denial Management per IHS Office of Resource and Partnerships

## CURRENT CONDITIONS

- SUs and BO are not monitoring and analyzing the same data within the same BO from SU to SU. Some SU BOMs are not transparent with reporting data.
- Some SU BOMs are not identifying improvements needed
- Some SU BOMs are not analyzing data to improve their sections
- SU BO Report Standardization Meeting Issues/Findings:
  - VIS report revealed verification being completed on the back end.
  - Patient registration MSAs and Clinical MSAs not completing registration
  - VIS report shows Part A visits totaling a potential loss of \$10 million+ in FY 2016 and FY 2017 due to no inpatient care component

- Patient Registration section needs to verify patient demographics at every encounter
- Patient Benefit Coordinator need to assist every patient in enrolling on some type of alternate resource and educate on the ACA
- Coding is entered within 4 days of Date of Service (DOS)
- Billing Third Party Claims within 7 days
- Accounts Receivable – Posting of Payments within 3 days from receipt of batching
- Denial management will have to follow-up within 45 days of batching

## ANALYSIS

- The BO Strategic Plan has the different BO sections that include Goals, Training Needs, Productivity Goals, Quality Goals, Risk Assessment, Opportunity to Capitalize On, and Efficiency.

## PROPOSAL

- Schedule a follow-up meeting to assist with any reports or questions
- Sharon Brokesoulder to provide templates for Billing PD, PIP, etc.
- Request PCC RPMS access for BOM at FCRHCC
- Review FTEs and redesign the MSAs back into the Business Office
- Review PHN visits and capitalize the Medicare Part A visits
- Review FAB-adjust and cancel bills that are over the timely filing limits in the billing queue
- Will need to follow-up with OIT to determine if the PR verifications are updating in the RPMS System when using the new version of RPMS-BPRM
- Request PD for Provider Enrollment Specialist from GIMC to implement at Chinle SU
- Follow-up with AR side regarding payments, UTLT report cleanup, and NAIHS advised a heat ticket would be sent to OIT
- Request ASUFAC for Rock Point Facility collections to be sent to the Rock Point clinic to show what Rock Point Facility is collecting
- Recommend meetings to include the BO as they are a crucial part to the Revenue Cycle

## PLAN

- Identify workgroup to implement Strategic Plan and BO Report templates: Sharon Brokesoulder, Brenda Tahe, Margaret Morgan-Benally, Marion Kelley-Jim, Gary Russell-King, and K Dempsey
- Request BO reports from SUs and review to determine possibility of changing a report for a better report.
- Implement Strategic Plan and BO Report templates at the SUs and identify timelines
- Implement reports and plans beginning April 3, 2018

## FOLLOW UP

- Resistance may occur from the BOMs not wanting to implement the reports. Follow-up meetings and technical assistance will address this potential problem.

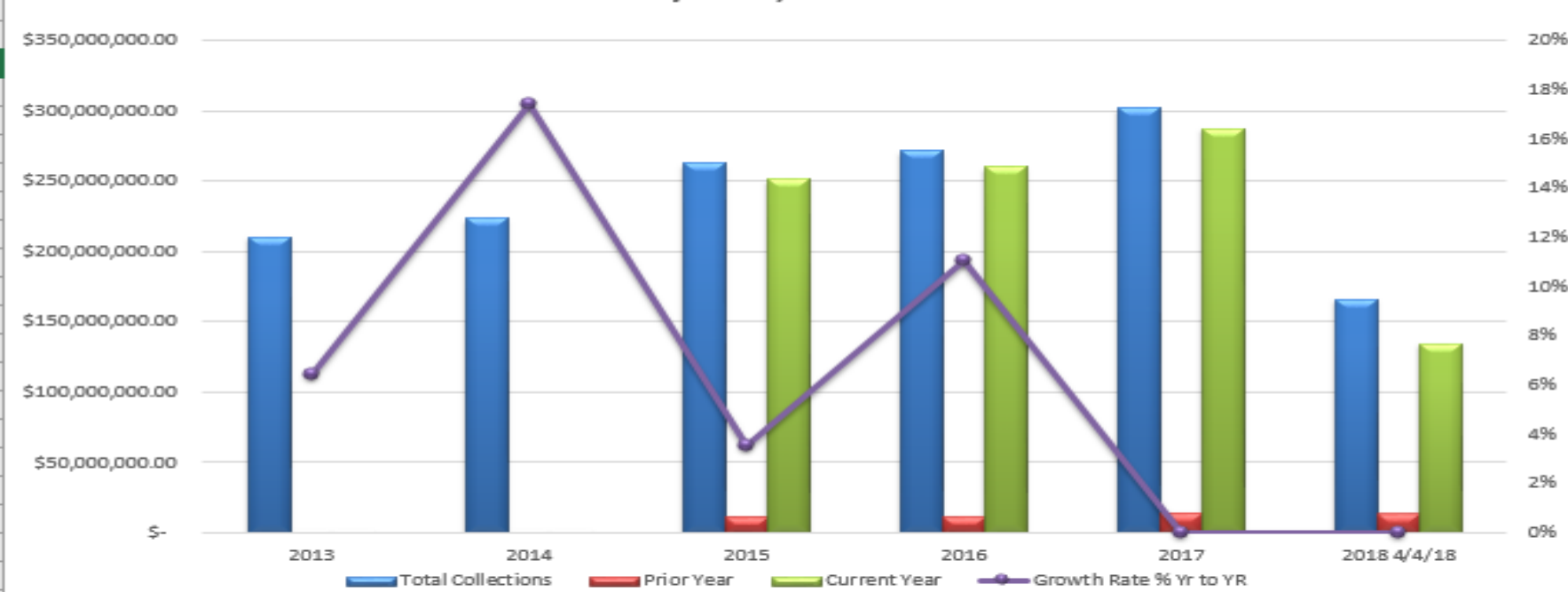
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## Run Chart

# Run Chart

NAO Data Analysis Template  
 Name of Reports: NAIHS Collections; Date of Report: 3.20.18

NAIHS Collections by Total, Prior Year and Current Year



**GOAL:** To Monitor Third Party Collections  
**Numerator:** Present Year - Past Year Total Collections  
**Denominator:** Past Year Total Collections  
 Report: Finance UFMS-Advice of Allowance Third Party Collections

**DATA ANALYSIS:**  
 The Growth Rate % from year to year is uncontrolled.  
 -2014-2015 ACA & Health Ins. Requirements  
 -2015-2016 ACA & HI Requirements plateau  
 -2016-2017

**ACTIONS:**

- Information will be shared with SU BOMs to review
- Share with Admin. Off.

**Team:** NAIHS Revenue Cycle

FY	2013	2014	2015	2016	2017	2018 4/4/18
Total Collections	\$ 210,037,544.89	\$ 223,565,504.96	\$ 262,436,331.47	\$ 271,778,421.16	\$ 301,775,413.09	\$ 165,931,835.89
Prior Year	-	-	\$ 11,180,371.60	\$ 11,492,570.68	\$ 14,298,223.49	\$ 13,231,732.59
Current Year	-	-	\$ 251,255,959.87	\$ 260,285,850.48	\$ 287,477,189.60	\$ 134,257,055.30
Growth Rate % Yr to YR	6%	17%	4%	11%	-	-



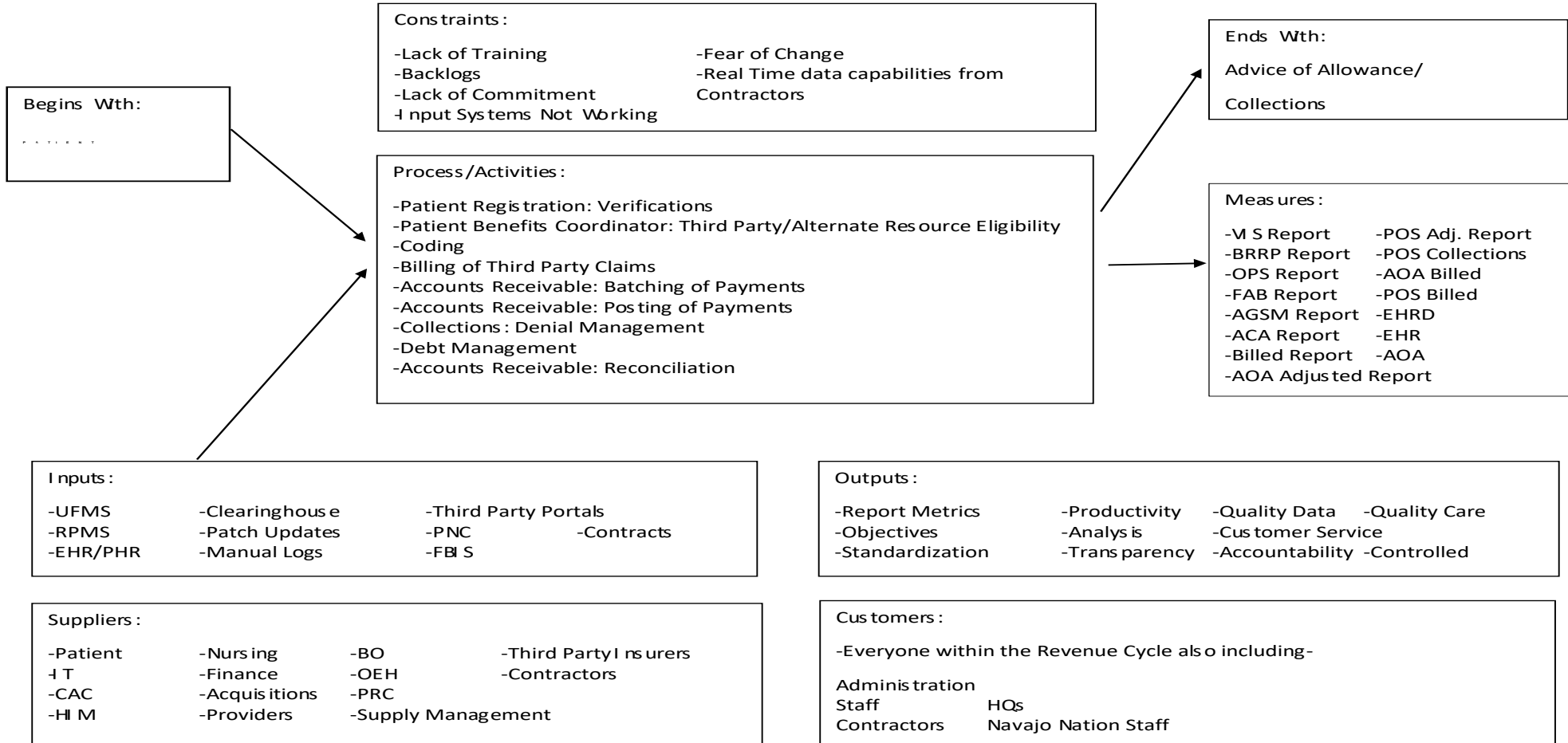
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SIPOC

# SIPOC

Project Title: Revenue Cycle      Date: 3/2/18

## SIPOC Process Description: Worksheet 3



# QI-Policy & Implementation

## Navajo Area Business Office Internal Monthly Report Policy

<b>Subject:</b> Business Office Monthly Reports		<b>Revision No.</b> 1
<b>Applies to:</b> Business Office Reports	<b>Effective Date:</b> 12/1/18	<b>Target:</b> Business Office Manager and Business Office staff

**Scope:** Provide expectations and standardized reporting mechanism for the Business Office Managers (BOMs) to complete month to month reports with an analysis and trend patterns over a two-year time period, unless indicated below, for your Service Unit (SU).

**Purpose:** Monitor and ensure compliance within those Business Office (BO) sections at the highest level of BO operations when reporting to your SU Executive Leadership Team, Governing Body (GB) and the Navajo Area Office (NAO) Business Office Coordinator (BOC).

**Policy:** All BO staff of Navajo Area are responsible to follow this guidance with the data being run from the 1<sup>st</sup> of the month and reports being due the Friday following the first Monday of every month. NOTE: Resource and Patient Management System (RPMS) Report Paths may vary from site to site. An excel template with the monthly report and the Strategic Plan will be provided to fill in your data and submit monthly to the Navajo Area Office BOC. The BO Strategic and BO Reports in the Word document will only be used for GB Meetings for reporting purposes. \*\*Clinic/Satellite facilities will need to supplement data for the SU report.

# Strategic Plan

FY-2018 STRATEGIC PLAN FOR GIMC BUSINESS OFFICE FUNCTION					
<p><b>Patient Registration / Verification</b></p> <p><b>ORAP:</b> Timeliness of verification at time of Pt Encounter</p> <p><b>GOAL:</b> To verify patient eligibility, update demographic in a timely manner at first encounter and demonstrate the importance of registration rule &amp; affect on AR if not updated. This process directly affects the TP billing.</p> <p><b>Monitor the APL listing</b></p> <p><b>Do training on Category codes with Patient Registration and PBC to ensure all front end staff are aware of these codes for billing when entering on Pt demographic.</b></p> <p><b>Ensure each MSA is referring patients to Patient Benefit Coordinator for Alternate Resource. Assist with determination.</b></p> <p><b>Converge and compare patient accounts to ensure all patients are not missed.</b></p> <p><b>Track on a weekly, monthly, quarterly basis how many patients come to GIMC, compare to last year data, is it increasing, decreasing? Share with staff.</b></p> <p><b>Ensure Communication is exercised at each encounter.</b></p> <p><b>Ensure we exert the "Best Outcomes Service" to our patients.</b></p> <p><b>Let our patients know "WE appreciate them, Thank Them".</b></p> <p><b>FY-18 VIS</b></p>	<p><b>Patient Benefit Coordinator/Eligibility</b></p> <p><b>ORAP:</b> To assist every patient in enrolling on some Alternate Resource and educate on the ACA</p> <p><b>GOAL:</b> To assist patient with TP alternate resource at time of patient encounter, and to ensure PBC follow-up. To ensure enrollment/application are properly completed and filed on a timely basis. (Medicaid/Medicare)</p> <p><b>Do reading to ensure PBC is detecting patients in the ACA and enrolling timely and efficiently.</b></p> <p><b>Do in-service with PBC to test knowledge on the 4 MCOs enrollment.</b></p> <p><b>Have each PBC know productivity of patients seen, enrolled with Medicaid, Medicare A, B, C and D each week.</b></p> <p><b>PBC meeting is bi-weekly for updates, ensure TOH and GIMC are sharing equal information.</b></p> <p><b>Ensure PBC is setting up outreach programs in the community, chapter house, JMI, or with GIMC to educate on ACA and set up booth in Front Lobby</b></p> <p><b>FY-18 Medicaid Enrollment</b></p> <p><b>Goal is to increase enrollment with Medicaid Expansion and Marketplace/Goal was met</b></p> <p><b>Timeframe: MCO/CO complete in 2w each month to track</b></p> <p><b>Training Needs for Strategic Training:</b></p> <ul style="list-style-type: none"> <li>* PBC is a certified CAC in the circuitum to enroll patients in Medicaid Expansion, Marketplace</li> <li>* PBC track monthly their productivity and ACA complete</li> </ul> <p><b>Productivity Goals:</b></p> <ul style="list-style-type: none"> <li>* Run Exception Report of Patients over 65 without TP coverage monthly (this identifies patients who may be eligible for Medicare A, B, C and Part D)</li> <li>* Run Exception Report of Patients under 18 without TP coverage monthly (this identifies patients who maybe eligible for Medicaid CHIP Program).</li> </ul> <p><b>(These tools will help increase revenue by identifying eligible populations)</b></p> <p><b>Quality Goals:</b></p> <ul style="list-style-type: none"> <li>* Do Audit check on MSA's work, entry, valid Pg 4 and Pg 8.</li> <li>* Identify MSA's who need training on any third party insurance verification, accuracy.</li> <li>* Do reading in Clinic on MSA's to ensure verification is being completed.</li> <li>* Do a competency every 120 days. Requirement for OMS.</li> </ul> <p><b>Risk Assessment:</b></p> <ul style="list-style-type: none"> <li>* Review any new Third Party Insurance, there could be denial. Track and review issuer with Pt Reg, PBC, Billing, AR. There could be potential loss of revenue.</li> <li>* Add new TP Insurer to capture more revenue.</li> </ul> <p><b>Opportunity to capitalize on:</b></p> <ul style="list-style-type: none"> <li>* Review the quality set up periodically with staff to ensure "use" are not falling out of compliance with these goals.</li> </ul> <p><b>Efficiency:</b></p> <ul style="list-style-type: none"> <li>* These reports provide detail to Manager and CEO's to monitor Benefit Coordination productivity, if use don't have our population of 3rd party resource, use can not collect additional revenue.</li> </ul>	<p><b>Coding</b></p> <p><b>ORAP:</b> Coding entered within 4 days of DOS</p> <p><b>Goal:</b> Coding must be entered for all services provided whether or not 3rd Party coverage is applicable.</p> <p><b>Facility Dept, visits (without a same day provider visit) must have a PCC form completed</b></p> <p><b>At least One Coder has been certified by AAPC or AHIMA</b></p> <p><b>PCC Error reports reviewed and corrected weekly</b></p> <p><b>Coding Reference books are current version</b></p> <p><b>Incomplete Coding Report - IMPT is reviewed/corrected</b></p> <p><b>Incomplete Coding Report - OUTPT is reviewed/corrected</b></p> <p><b>Incomplete PCC Write by Provider Report - IMPT reviewed</b></p> <p><b>Incomplete PCC Write by Provider Report - OUTPT reviewed</b></p> <p><b>PCC Incomplete/Error Report is reviewed weekly</b></p> <p><b>Incomplete PCC Write by Facility report reviewed weekly</b></p> <p><b>Coding Backlog:</b></p> <ul style="list-style-type: none"> <li>* Run patient report by EHRD to determine the clinic coded daily</li> <li>* Run patient deficiency report to determine the Provider not completing narrative summary daily</li> <li>* Identify the uncoded amount XOMB Rate \$427 to determine "Potential TP reimbursement"</li> </ul> <p><b>Timeframe:</b> Run the EHRD and Inpatient Deficiencies, backlog of coding daily, review with staff, give out work load. Give time frame for completion.</p> <p><b>Training Needs for Strategic Training:</b></p> <ul style="list-style-type: none"> <li>* Getting more coders to be certified.</li> <li>* Ensure IOD-19 training is reviewed and followed</li> <li>* Review training with use of modifier</li> </ul> <p><b>Productivity Goals:</b></p> <ul style="list-style-type: none"> <li>* Each Coder should have an expectation of at least 400 coding visits per day for inpatient and outpatient</li> <li>* Distribute the workload based on the reports run for backlog.</li> <li>* Run and track progress of coding every two hours to show progress.</li> <li>* Do check an NMB to ensure there are no other denials reach 2nd and 3rd request.</li> </ul> <p><b>Quality Goals:</b></p> <ul style="list-style-type: none"> <li>* Do Audit check on coding for outpatient, inpatient visits by Certified Coder in department.</li> <li>* Do random sample of Coding entries by independent certified coder for inpatient and Outpatient coding.</li> <li>* Present at MedExec to review the deficiency with Provider</li> </ul> <p><b>Risk Assessment:</b></p> <ul style="list-style-type: none"> <li>* Review any new Third Party Insurance, there could be denial. Track and review issuer with Pt Reg, PBC, Billing, AR. There could be potential loss of revenue.</li> </ul> <p><b>Opportunity to capitalize on:</b></p> <ul style="list-style-type: none"> <li>* Review the quality set up periodically with staff to ensure "use" are not falling out of compliance with these goals.</li> </ul> <p><b>Efficiency:</b></p> <ul style="list-style-type: none"> <li>* Review Overtime usage to determine if coding or coding all visits and bring current for billing.</li> </ul>	<p><b>Billing of TP Claims</b></p> <p><b>ORAP:</b> 7 days to bill out claims</p> <p><b>GOAL:</b> To bill 12 Million per month/\$144 Million + per FY</p> <ul style="list-style-type: none"> <li>* Ensure Fee Schedule is updated and current.</li> <li>* <b>Outpatient billing to be within 8 days.</b> (coding needs to stay current)</li> <li>* <b>Inpatient billing to be within 10 days</b> (coding staying current)</li> </ul> <p><b>Goal: To bring down to 7 days</b></p> <p><b>OCT FAB: 11,446    MAT FAB: 11,248</b>  <b>NOV FAB: 10,377    JUN FAB: 12,268</b>  <b>DEC FAB: 12,869    JUL FAB: 15,133</b>  <b>JAN FAB: 12,489    AUG FAB:</b>  <b>FEB FAB: 11,728    SEP FAB:</b>  <b>MAR FAB: 11,498</b>  <b>APR FAB: 12,958</b></p> <p><b>2018 FAB</b></p> <p><b>Training Needs for Strategic Training:</b></p> <ul style="list-style-type: none"> <li>* Need to monitor the FAB report daily with Billing Tech.</li> <li>* Need to monitor and make correct decision for Closed and Cancelled close outs.</li> <li>* Ensure Billing Tech has a current Coding Book</li> </ul> <p><b>Productivity Goals:</b></p> <ul style="list-style-type: none"> <li>* Run BRRP report on Billing Technician weekly</li> <li>* Run Pending Claim report daily</li> <li>* Mark an Error report on CHANGEHEALTH rejection report daily to ensure this is zero</li> <li>* Run individual FAB for unclosed daily, review Crossover</li> <li>* Run Bill Audit/Expert report</li> <li>* Run FAB and assign Crossover, and FAB to Billing tech</li> </ul> <p><b>Quality Goals:</b></p> <ul style="list-style-type: none"> <li>* Do Audit check on Cancel and Closed report on Billing Tech, weekly to ensure there are valid.</li> <li>* Do quality check on billing technician on cross training of billing all Third Party Insurer.</li> <li>* Review the Change Health Rejection notice daily</li> </ul> <p><b>Risk Assessment:</b></p> <ul style="list-style-type: none"> <li>* Review any new Third Party Insurance, there could be denial. Track and review issuer with Pt Reg, PBC, Billing, AR. There could be potential loss of revenue.</li> </ul> <p><b>Opportunity to capitalize on:</b></p> <ul style="list-style-type: none"> <li>* Review the quality set up periodically with staff to ensure "use" are not falling out of compliance with these goals.</li> </ul> <p><b>Efficiency:</b></p> <ul style="list-style-type: none"> <li>* Review Overtime usage to determine how well coding is being completed daily, and to ensure accuracy and quality.</li> <li>* Run the PSR report to review billed-collected-adjustments</li> <li>* Review Overtime/Compliance usage to determine how well billing is being completed. (PRRP report)</li> </ul>	<p><b>Accounts Receivable/Posting of Payments</b></p> <p><b>ORAP:</b> 3 day to post from receipt of batching</p> <p><b>GOAL:</b> To zero out every month, post all payments in order for AOA to be received at GIMC</p> <ul style="list-style-type: none"> <li>* Use of HIPAA standard adjustment reason codes utilized in compliance with Explanation of Benefits.</li> </ul> <p><b>End of month NOT POSTED:</b></p> <ul style="list-style-type: none"> <li>Oct BSL Posted: \$7,823,475.25 zero out</li> <li>Nov BSL Posted: \$8,623,687.41 zero out</li> <li>Dec BSL Posted: \$7,763,593.71 zero out</li> <li>Jan BSL Posted: \$3,484,272.19 zero out</li> <li>Feb BSL Posted: \$8,364,801.69 zero out</li> <li>Mar BSL Posted: \$10,873,223.89 zero out</li> <li>Apr BSL Posted: \$8,584,820.37 zero out</li> <li>May BSL Posted: \$10,844,543.07 zero out</li> <li>Jun BSL Posted: \$8,563,331.98 zero out</li> <li>Jul BSL Posted: \$1,247,324.71 zero out</li> <li>Aug BSL posted: \$ zero out</li> <li>Sep BSL posted: \$ zero out</li> </ul> <p><b>FY-18 Posted</b></p> <p><b>Timeframe: BSL report is run daily to ensure the posted amount. Goal was met Fiscal Year 2018</b></p> <p><b>Training Needs for Strategic Training:</b></p> <ul style="list-style-type: none"> <li>* Need Unrecalled Training for all AR Technicians</li> <li>* Need Private Insurance Interpretation of FOB for AR Technicians</li> <li>* Teach the overall method of how putting terms into AOA</li> </ul> <p><b>Productivity Goals:</b></p> <ul style="list-style-type: none"> <li>* Batching to be consistent and completed Daily by Finance AR Tech</li> <li>* Refunds to be consistent and completed at time of encounter on AR batch.</li> <li>* Try and to be consistent with AR putting within 72 hours of receipt</li> <li>* Review the Daily Total from Finance to determine the AOA for the week</li> <li>* Run Small and Large balance report, review weekly.</li> </ul> <p><b>Quality Goals:</b></p> <ul style="list-style-type: none"> <li>* Do Audit Check on posting of payment, adjustments used properly</li> <li>* Do random check on Unrecalled Amounts, run UTLT report to verify amounts to be deleted, reviewed.</li> <li>* Standardize posting across the board for GIMC and TOH AR Tech.</li> </ul> <p><b>Risk Assessment:</b></p> <ul style="list-style-type: none"> <li>* Review any new Third Party Insurance, there could be denial. Track and review issuer with Pt Reg, PBC, Billing, AR. There could be potential loss of revenue.</li> </ul> <p><b>Opportunity to capitalize on:</b></p> <ul style="list-style-type: none"> <li>* Review the quality set up periodically with staff to ensure "use" are not falling out of compliance with these goals.</li> </ul> <p><b>Efficiency:</b></p> <ul style="list-style-type: none"> <li>* Review Overtime usage to determine how well coding is being completed daily, and to ensure accuracy and quality.</li> </ul>	<p><b>Collections-Follow up of Denials/Claims</b></p> <p><b>ORAP:</b> Follow up within 45 days from Posted Batch</p> <p><b>Goal:</b> To minimize the Aging Summary 120+ to 8% Each AR visit will be documented with a message outlining the reason for adjustment or reason closed.</p> <p><b>End of Month Aging Summary:</b></p> <ul style="list-style-type: none"> <li>Oct 120+: <b>\$615,824.63 (8%)</b></li> <li>Nov 120+: <b>\$725,387.62 (9%)</b></li> <li>Dec 120+: <b>\$760,089.94 (9%)</b></li> <li>Jan 120+: <b>\$743,131.18 (9%)</b></li> <li>Feb 120+: <b>\$620,294.03 (8%)</b></li> <li>Mar 120+: <b>\$650,261.82 (8%)</b></li> <li>Apr 120+: <b>\$666,275.74 (7%)</b></li> <li>May 120+: <b>\$613,314.32 (8%)</b></li> <li>Jun 120+: <b>\$563,223.32 (6%)</b></li> <li>Aug 120+: <b>\$</b></li> <li>Sep 120+: <b>\$</b></li> </ul> <p><b>FY-18 Aging Summary</b></p> <p><b>Timeframe: To be completed Daily by VE according to ORAP. Goal was met for FY-2018</b></p> <p><b>Training Needs for Strategic Training:</b></p> <ul style="list-style-type: none"> <li>* Train Voucher Examiner how to run Adjustment report and teach what is "Controllable and Uncontrollable close out."</li> <li>* Train Voucher Examiner how to run Adjustment report</li> </ul> <p><b>Productivity Goals:</b></p> <ul style="list-style-type: none"> <li>* Complete Follow Up of Denials on AR Batch within 2w of occurrence</li> <li>* Run AOI daily to review outstanding claims for Denials</li> <li>* Reconciliation of claim completed daily</li> <li>* Work on Zero Pay batch daily-Incoming has will be ABOM office for distribution of work on Zero Pay</li> <li>* Track productivity weekly of claim for adjustment, RFS</li> <li>* Run USM report weekly from FT-16 to current, work claims, this directly affects the AR Matrix.</li> </ul> <p><b>Quality Goals:</b></p> <ul style="list-style-type: none"> <li>* Do Audit check on random AR Batch for correct Adjustment</li> <li>* Do random check on AR message, ensuring consistency</li> <li>* Standardize across the board follow up in the same for VE.</li> </ul> <p><b>Risk Assessment:</b></p> <ul style="list-style-type: none"> <li>* Review any new Third Party Insurance, there could be denial. Track and review issuer with Pt Reg, PBC, Billing, AR. There could be potential loss of revenue.</li> </ul> <p><b>Opportunity to capitalize on:</b></p> <ul style="list-style-type: none"> <li>* Review the quality set up periodically with staff to ensure "use" are not falling out of compliance with these goals.</li> <li>* Weekly huddle for review assignment, with time frame.</li> </ul> <p><b>Efficiency:</b></p> <ul style="list-style-type: none"> <li>* Review the reimbursement, track each week when pymt is rec'd.</li> <li>* Ensure Adjustment meets the criteria an Explanation of Benefit and it "Controllable or Uncontrollable".</li> </ul>



# Moving Forward-Positives

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Teamwork

QI Training

Communication

Motivation

Quality Improvement

Data-Driven Decisions

Templates Identified

Transparency

Planning

Control Practices

Analysis

Process Management

Framework

Employee Involvement

System

Policies & Procedures Created

# Moving Forward-Challenges

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- “This is how we always done it” mentality
- Non-communication from Upper Management to Lower Management
- Lack of QI Training
- Lack of QI Knowledge/Terminology
- Expectations/Outcomes not clearly defined
- No Buy-in

# Questions?

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